

NORTHAMPTON AERONAUTICS

AT THE NORTHAMPTON AIRPORT

January, 2005



Periodic Newsletter



What's New at the Northampton Airport?

In August 2004, Dick Giusto and his partners sold the assets and real estate of the Northampton Airport. In the twenty years that Dick and his group had operated this historic airport, they were able to preserve and maintain it. 7B2 is probably one of the most beautiful airports in Massachusetts. The state and federal government showed how important Northampton airport is by rebuilding its runway in 2000. The new runway is one of the best small runways in the region and a real asset to the airport users. The new investors also know the airport is an important part of the community and the aviation infrastructure.

Welcome to the 1st edition of the NAI Newsletter!!!

There are many exciting new happenings at the airport right now, and we hope this publication will help keep you informed of all of them!

Look inside for:

- Specials on Winter Block Rates
- Airport Renovation Plans
- FAA Safety Seminar
- Meet the Manager

Winter Closing Dates

The front desk of Northampton Aeronautics will be closed:
January 3-6, 2005
January 31—February 3, 2005

To better serve its customers, the new ownership has separated the business into two parts: Northampton Aeronautics, Inc. and Seven Bravo Two LLC. Northampton Aeronautics Inc. was formed to exclusively focus on providing flight and maintenance services. Rich MacIsaac, its manager, is a pilot, a flight instructor and an experienced businessman. He is well suited to developing the flight operation business to its maximum potential and has begun making improvements already. Assisting Rich are Lisa Fusco, a long-time balloon pilot and manager of Pioneer Valley Balloons and John Bishop, a great A&P and IA and manager of our maintenance department.

It doesn't stop with John, Lisa and Rich. Our full-time staff also includes Sarah Carpenter, Ben Foster, Len Alessi, Scott Williams, Amanda Yaw and Mary Shea. They are all very good at what they do and they are working very hard to make the aeronautics business a success. This is a great group of people to work with and they have already been successful in several initiatives, including our affiliation with Holyoke Community College, the renewal of our Part 141 flight school, a productive neighborhood meeting and a great cooperative effort with the City of Northampton.

Continued on page 3

Northampton Aeronautics, Inc.
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A New Look For Northampton Airport

Major improvements are in the works at the airport this winter!

One of our biggest changes is our move! The FBO office will be moved to another building on site. The first floor will hold the reception area as well as the offices and classroom space of our flight school. We will have more classrooms than before and a great space to hold our ground school sessions. Pioneer Valley Balloons and other business offices will be located on the second floor.

Another big improvement at the airport is the construction of new t-hangars. The new hangars have insulated walls and roofs, electric bi-fold doors, capacity for electricity, and concrete floors.

We'll also be building a new community hangar next year. *Call Sarah now to make your reservation for any of these hangars today!*

TEST YOUR KNOWLEDGE!

1. What is an important airspeed limitation that is not color-coded on airspeed indicators?
 - A. Never exceed speed
 - B. Maximum structural cruising speed
 - C. Maneuvering speed
2. What is density altitude?
 - A. The height above the standard datum plane.
 - B. The pressure altitude corrected for non-standard temperature.
 - C. The altitude read directly from the altimeter.
3. What type fuel can be substituted for an aircraft if the recommended octane is not available?
 - A. The next higher octane aviation gas.
 - B. The next lower octane aviation gas.
 - C. Unleaded automotive gas of the same octane rating.
4. Clouds, fog, or dew will always form when?
 - A. Water vapor condenses.
 - B. Water vapor is present.
 - C. Relative humidity reaches 100 percent.
5. A steady green light signal directed from the control tower to an aircraft in flight is a signal that the pilot....

Answers on page 3

HCC Northampton Aeronautics Partners with Holyoke Community College

Northampton Aeronautics, Inc. is happy to announce their affiliation with the Holyoke Community College two-year Flight Training program. Students are able to complete the ground and flight training time required to obtain a private pilot rating, instrument rating, commercial rating, and flight instructor rating while completing an Associate Degree in Flight Training.

You can access the flight training program at www.hcc.mass.edu by clicking on "Learning at HCC" and then on "Academic Programs."

Holyoke Community College is the Commonwealth's oldest community college, with more than 6,500 students and more than 90 degree options and 44 certificate programs, as well as noncredit and workforce development courses. The college has the highest transfer rate of any community college statewide, holding articulation agreements with 27 colleges and universities. It is also widely recognized for its honors program, distance learning curriculum, learning communities, and service to students. HCC anticipates the opening of its state-of-the-art Kittredge Business Center in Spring 2006.



Mark Your Calendar

Mark your calendar now to attend the FAA sponsored Safety Seminar on **Tuesday, January 25, 2005**, hosted by Northampton Aeronautics.

The seminar will take place in the flight school conference room at 7:00 PM. It is completely free and open to the public. This session will review proper standardized procedures for operating around non-towered airports and discuss some of the pitfalls involved. We hope you'll join us!

Meet the Manager



Rich Maclsaac is the new airport manager. Rich has his CFI, CFII, and Multi-Engine ratings. He is available at the airport full-time to answer your questions and concerns.

Want to save \$\$\$ on your oil change?

If you are an existing customer and you refer a friend for maintenance, we will perform the labor on your next oil change for **FREE!**

Call John Bishop today for details!
413-387-6304

What's New at the Northampton Airport? Continued from page 1

Separately, but just as exciting, are the prospects for the airport itself. The facility has been in operation since about 1929 and has a long aviation history. The new company that owns the airport - Seven Bravo Two, LLC - is focused on maintaining it as an airport and increasing its appeal to pilots and aircraft tenants. With this in mind, a comprehensive redevelopment plan has been developed, which will replace the older failing buildings, develop additional tee hangars, and provide corporate or business hangar locations on the field. The redevelopment plan was met with broad support during the permitting process as both the neighbors and the city are pleased to have the property as an airport.

Our plan to construct ten new tee hangars is moving forward rapidly with the first ten units already rented. Similarly, demand to replace the community hangar appears strong and it is expected this work may begin in the spring.

Northampton Aeronautics, Inc. and Seven Bravo Two, LLC are very excited to be a part of Northampton airport's future and success.



TAKE ADVANTAGE OF WINTER BLOCK RATES!

Five Hours

C152	\$324	Regular \$360
Warrior...	\$400	Regular \$445

Ten Hours

C152.....	\$576	Regular \$720
Warrior....	\$712	Regular \$890

Not applicable with other promotions or discounts. Hours must be used between 1/1/05 and 2/28/05, no refunds will be given for unused time.

Address Label

Northampton Aeronautics, Inc.
160 Old Ferry Rd.
Northampton, MA 01060



Northampton Aeronautics is Breaking Ground on New T-hangars.



Hangars include:

- Electric, bi-fold doors
- Insulated roof and exterior walls
- Full-height partitions
- Concrete floors

Please contact Sarah at 413-584-7980 if interested.